



IPSSA Texas News



Volume 1, Issue 12

Newsletter available on-line subscribe at www.ipssatexas.com

December 2011

Florida/Georgia Region 11 Now a Chapter with a Voice

The Florida/Georgia Region 11 is now a full acting region. Up until now Florida did not have enough members to vote at the national B.O.R.D. level. At the last B.O.R.D. meeting on November the 4th the acting board voted to an exemption on the 150 members for a minimum per region.

Todd Starner, Director for Region 11 is encouraged that this region is growing, we need members to keep our industry at a higher standard with educated service for swimming pool and spa owners.

NEW INSURANCE COVERAGE FOR IPSSA MEMBERS

An Industry First: Accident Medical & Key Replacement

Effective April 1, 2012, members of the Independent Pool & Spa Service Association (IPSSA) will be insured for medical expenses arising from accidents occurring at their customer's jobsites. "Our members are primarily sole proprietors who aren't covered by workers compensation", said Ray Arouesty, President of Arrow Insurance Service and IPSSA's insurance broker since its inception in 1988. "We get calls from members who have been bitten by a customer's dog or have been hurt while on the customer's property. This coverage will reimburse that member for the costs associated with that injury" he said. The new benefit has an annual limit of \$5,000 per member and will cover costs such as ambulance charges, emergency room visits, doctor's charges and other medical-related expenses. It doesn't apply to employees as they are generally covered by workers

[Continued on page 4](#)

Fort Worth Chapter December Meeting

Attendance is required as usual but this is a great time to bring a spouse or significant other or employee to a fun meeting. Remember if you bring a guest it will cost you \$15.00 each. We will once again have a present exchange game. Here are the rules:

- Anyone can participate by bringing a wrapped gift, which has a value up to \$ 20.00, there's no need for any labels telling whom it's from.
- All these gifts are placed on a centrally located table and anyone with a gift gets a numbered ticket.
- When a person's number is drawn they can have a gift.
- The first number drawn has only the option of picking a wrapped gift from the table.
- He unwraps this gift and shows it around.

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Welcome Zodiac

The IPSSA Texas Newsletter would like to welcome **ZODIAC** as our newest advertiser.

Thank you ZODIAC for your continued support of IPSSA Texas!

Independent Pool and Spa Service Association

December 2011

www.ipssatexas.com sign up for the Newsletter

Sun	Mon	Tue	Wed	Thu	Fri	Sat
				1	2	3
				Corpus Christi Meeting		San Antonio Christmas Party click here for details
4	5	6	7	8	9	10
	Mid Cities Meeting	Austin Meeting/Dinner	Waxahachie Meeting			
			Nat'l Pearl Harbor Remembrance Day			
11	12	13	14	15	16	17
		Houston & Rio Grande Valley Meeting Fort Worth Christmas Party/Meeting			Dallas Christmas Party/Meeting	
18	19	20	21	22	23	24
			Hanukkah begins 1st Day of Winter			
25	26	27	28	29	30	31
Christmas						



A HAPPY
NEW YEAR



January 2012

Sun	Mon	Tue	Wed	Thu	Fri	Sat
1	2	3	4	5	6	7
		Austin Meeting	Waxahachie Meeting	Corpus Christi Meeting		
8	9	10	11	12	13	14
	San Antonio & Mid Cities Meeting	Houston & Rio Grande Valley Meeting				
15	16	17	18	19	20	21
		Fort Worth Meeting		Dallas Meeting		
22	23	24	25	26	27	28
29	30	31				

REGION 9 NEWS

UPCOMING EVENTS

Region 9 Meeting
Friday, March 2, 2012 - San Antonio - Marriott River Center

Region 9 Executive Board

Director - [Phil Sharp](#)
210-673-2909
Treasurer - [Jason S. Lehmann](#)
817-605-0194
Secretary - [Gordon F. Slagle](#)
817-595-1167

Board Officers

Austin - [Jim Smith](#)
512-206-0606

Corpus Christi - [Mike Baker](#)
361-563-7665

Dallas - [Eustaquio Portillo](#)
972-278-3917

Fort Worth - [Jason S. Lehmann](#)
817-605-0194

Houston - [Jim Jackobsmeyer](#)
281-474-7665

Mid Cities DFW - [Jeremy Smith](#)
214-695-8717

Rio Grande - [Humberto Garces](#)
956-867-7194

San Antonio - [Flash Rose](#)
210-494-9784

Waxahachie - [Neal Holt](#)
214-837-5884

Election Results for Region 9

Corpus Christi, President - Mike Baker
Vice President - Ben Goslin
Treasurer - Michael Holzer
Secretary - Wade Deshazer

Fort Worth, President - Jason S. Lehmann
Vice President - Tina Lehmann
Treasurer - John Powers
Secretary - Tony Martinez

Houston, President - Rita Jacobsmeyer
Vice President - David Queen
Treasurer - Doug Dinkins
Secretary - William Caudle

Mid Cities, President - Jeremy Smith
Vice President - Henry Shackley
Treasurer - Adrian Raymer
Secretary - Kraig Williams

San Antonio, President - Phil Sharp
Vice President - Randy Keefe
Treasurer - Frank Berlanga
Secretary - Becky Clayson



NEW INSURANCE COVERAGE FOR IPSSA MEMBERS

Continued from page 1

compensation. It will pay for those first dollar expenses even if the member has a high deductible health insurance policy. "I know a lot of guys are choosing high deductible plans and even going without health insurance coverage these days due to ever increasing costs and shrinking profit margins. We're adding this accident medical coverage as a no-cost enhancement", said Arouesty.

Also being added on April 1, 2012 is Key Replacement Coverage to pay for the cost of re-keying customer's locks or replacing keys to a customer's pool if a member either loses keys to his customer's pools or they are stolen. A \$100 deductible applies to this coverage.

According to Arouesty, "no other insurance policy written for the swimming pool service technician has this kind of coverage and we're offering it only to our members participating on the IPSSA-Endorsed Insurance Program. It's another great benefit that makes IPSSA the best choice for the pool service professional".



Independent Pool and Spa Service Association

Dallas Chapter Third Annual Christmas Party

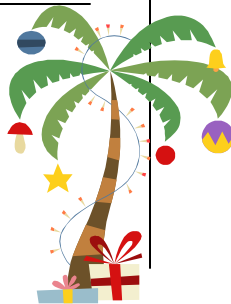
We want to invite you to attend our third annual Christmas Party which will be held on December 16th at the SCP EDGE. It starts at 6:30PM and will be a potluck affair. Please contact one of the board members to let us know if you are coming and what you will be bringing. The chapter is providing the ham. We are also going to have the White Elephant exchange. Please bring a \$10 gift to share in the fun. See you there!

Lorna MacDougall
Dallas Treasurer

IPSSA Corpus Christi Chapter Christmas Party

December 9, 2011, 6:00PM - 9:00PM
PADRE ISLES COUNTRY CLUB BUFFET DINNER
BEER AND WINE INCLUDED FULL CASH BAR

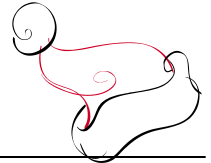
PLEASE RSVP BY 11/22/11 TO
MIKE BAKER AT 361-563-7665



San Antonio Chapter Special Meeting in December

San Antonio Chapter will have a Casino Night Christmas Party December 3rd. There will be a band, magic show, door prizes and finger food and drink. The Chapter extends an invitation to all IPSSA members and their families.

Fraternal Order of Eagles
2230 Hunt Ln.
San Antonio, TX 78227-3145



Austin December Meeting

Austin will meet December 6, 2011 @ 6pm we will have dinner. The cost is \$35.00 per person, Space is limited so please rsvp to insure we will have space for everyone. Contact 512-206-0606 or email service@aquamanpoolnspa.com.

Thank you,
Jim Smith

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NOVEMBER QUIZ ANSWERS

1. Two people in a 400-gallon spa use up 1.0 ppm of free available chlorine in the first 15 minutes of use.

A – True

2. Which type of chlorine has cyanuric acid it?

D - Both B and C

b) Sodium dichlor
c) Trichlor

3. The pH of trichlor is approximately

D - 2 - 3

4. What should you expect to see at an unusually high level if you have a chlorine generator on a pool?

C - Total dissolved solids

5. Using which of the following to raise total alkalinity will have the least affect on pH?

C - Sodium bicarbonate



[Click here for last month issue](#)

Fort Worth Chapter December Meeting

Continued from page 1

- This is where it starts to get fun! The second number drawn has the choice of taking the first number's gift or taking a wrapped gift from the table.
 - If number one's gift is taken he (or she) returns to the table and takes another gift and unwraps it and shows it around.
 - From here till the end, as numbers are drawn the number drawn has the option of taking an already selected gift or going to the table for a wrapped gift.
 - The gifts can only be owned by 3 people, that includes the original owner of the gift.
 - That means a gift becomes secure only after it has been originally opened, taken once and then taken again.
 - When a gift is taken from someone, that person goes to the table and takes another gift to unwrap.
- This way once your number has been drawn you always have a gift even though your new gift may be taken away.
- Of course, anyone may switch gifts if they want to.
 - Your number is your number. It cannot be given to anyone else. If you leave early your number "dies" resulting in left over gifts at the end of the evening.
 - Any gifts that are left over will be auctioned off at the end of the evening – all sales are final!

The most important thing to remember is that it's Christmas have fun.



*Manufacturers'
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214-528-7377
Rod@DBIReps.com

Marty Slater
832-296-5436
Marty@DBIReps.com

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algae!

Independent Pool and Spa Service Association

Winterizing your Pools

by *Robert Kropp*

1. Maintain crisp water level at mid-tile or higher. Low water causes 90% of all pool equipment problems.
2. Skim leaves from top, when possible. The baskets can handle only so much surface debris before basket is damaged.
3. Empty skimmer baskets, being careful to prevent masses of leaves from passing to the pump. If there are large rocks or other heavy items in skimmer baskets, don't throw them away. They are there for a purpose, to keep basket down. Keep spare baskets on hand as they often break in winter.
4. Empty pump baskets when necessary. Do not allow debris to go past pump basket. It will clog impeller.
5. Run equipment in freezing weather. Usually the freeze guard will do this automatically. If you don't have a freeze guard, remove trippers from filter pump time clock, to provide continuous operation.
6. Slightly open any closed valves if possible, to allow some water to circulate.
7. Know what to do in the event of power failure in freezing weather. Have blankets, plastic tarp, etc. accessible. Remove any plugs from heater, pumps, and filter to allow release of water.
8. Don't turn off pumps in freezing weather for any reason. Keep water moving to prevent freeze.
9. If pool pump is noisy have it replaced prior to freezing weather. Pump failure in winter can result in damage to piping, filters, and heaters.
10. Don't turn heater on in freezing weather. Very often it will break the moment it fires up.
11. Gauges will give faulty readings in freezing weather. Water movement is a better indication of good circulation. Don't place a lot of faith in a gauge in wintertime.
12. If a water faucet is on the backwash line, it should be open during winter, to eliminate water standing in that pipe.
13. Have D.E. filters cleaned in fall to assure good flow and filtration.

14. Any pool accessories, such as floats, noodles, water guns, fins, & etc. should be removed and stored inside for use next year.



RAYPAK ANNOUNCES HEATER TRAINING CLASSES

REGISTRATION: www.raypak.com

Click on pool and spa products, then click on training seminar to register.

For question call Jon Gartner 972.672.2470

Tuesday, December 13th 8am - 12pm

Holiday Inn Express - 817.427.1818

820 Thousand Oaks Dr., Hurst, TX 76054

Wednesday, December 14th 8am - 12pm

The Edge - 469.366.0850

1212 10th Street, Plano, TX 75074

Independent Pool and Spa Service Association

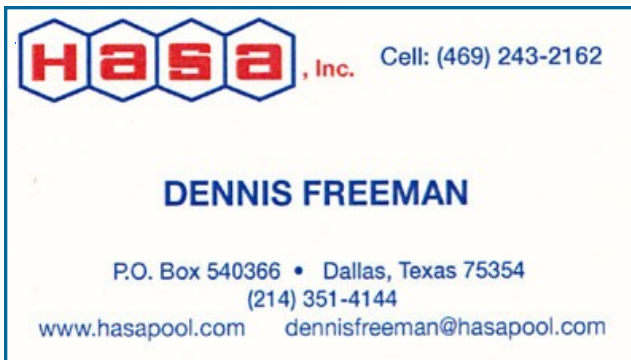


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CLASSIFIED ADS

FREE TO IPSSA MEMBERS!

Want to buy or sell something? Need to hire someone? Submit your ad to Ingrid @ ipahl@sbcglobal.net it will appear here. Need to continue your ad next month? Contact Ingrid prior to the 15th of the month!

Dallas Fundraiser

A great big thanks to everyone who bought a raffle ticket. The chapter raised over a thousand dollars. I especially want to thank all the vendors who donated items to the chapter; Purity donated 6 red Barron nets- SCP Dallas 2 - 25 lb bucket of tabs and cal hypo- 50 lbs of tabs, Zodiac donated a 280 Pool-sweep, Raypak donated a new heater board, Hayward donated an on command controller, WEK, United Chemicals, DBI also donated some items. Thanks to everyone who worked on putting the raffle together. Congratulations to all the winners and your contributions. Now lets get ready for the Christmas party and everyone is invited. If you plan on bringing a dish, please get with me or another officer. I want to thank God for my family and friends and customers. Have a blessed gathering and may your cup runneth over. Happy Thanks Giving to everyone.

Eustaquio Portillo
EL Presidente
Dallas Chapter

IPSSA MEMBERSHIP HAS ITS BENEFITS

- Liability insurance.
- Commercial vehicle insurance.
- Sick route coverage.
- Health Insurance available
- Very favorable pricing from a primary distributor on finished goods and chemicals.
- IPSSA member only Vender discounts.
- Preferred pricing for manufacturer training seminars.
- Cutting edge information on new pool & spa products.
- One on one relationship with vendors when attending our monthly membership meetings.
- Website advertising for your pool & spa business.
- Monthly local and national newspapers to keep you abreast of what's new in the pool industry.
- Chemical certification training and testing.
- IPSSA Tech I, Tech II and Master training publications.
- Professionalism. Leadership. IPSSA members are greatly respected amongst their peers in the pool & spa industry.
- Community outreach programs.

IPSSA members get big discounts at preferred distributors, so much so that as little as a 50-route pool company will save enough to cover the costs of your local IPSSA dues for the year. You'll enjoy liability insurance coverage and the opportunity to learn from top pool professionals in the industry. Prospective customers will be able to look you up on the Internet and see that you are qualified to service their pools. State licensing and insurance are required here in Texas. Are you ready? IPSSA members are. We provide sick route coverage and death benefits as well. Interested? Join the largest swimming pool service organization in the country. Unlike most liability insurance policies, ours actually covers you to do pool work. How about Hazmat and mold coverage? You're covered as an IPSSA member. You know you're interested. Go to our website and look around www.ipssatexas.com Come to our next meeting. Location and phone number are posted on our website and in this newsletter. The application fee to join IPSSA is \$216. "Test-drive" us by attending three consecutive monthly meetings, pass our chemical test, and after a one on one interview with a chapter officer you're submitted for approval by the membership. Manufacturer warranty centers are also encouraged to become members.

23

Convenient Locations in Oklahoma & Texas to serve you!

NPT Dallas

2819 Blystone Lane
Dallas, TX 75220
214.366.4009

SCP Dallas

10468 Brockwood Road,
Northgate II, Bldg. 14,
Dallas, TX 75238
214.503.6291

SCP McAllen

1201 W. Warren
Pharr, TX 78577
956.702.1885

SCP Plano

1212 10th Street, Rm B
Plano, TX 75074
972.424.2600

SCP San Antonio

1074 Arion Circle Suite 102
San Antonio, TX 78216
210.545.6161

Superior Oklahoma City

4256 Royal Avenue
Oklahoma City, OK 73108
405.947.2752

Superior Austin

200 Parker Dr., Building B - Suite 560
Austin, TX 78728
512.218.1190

Superior Grapevine

800 Industrial Blvd., Suite 400 Grape-
vine, TX 76051
817.410.8894

Superior Houston

10641 S. Sam Houston Pkwy West,
Suite 400
Houston, TX 77071
281.776.0808

Superior San Antonio

610 Sandau Road
San Antonio, TX 78216
210.341.9103

SCP Frisco

7060 All Stars Ave, Suite A
Frisco, TX 75034
214.618.9770

SCP Fort Worth

7427 Dogwood Park
Ft Worth, TX 76118
817.595.0525

SCP Arlington

2900 E. Pioneer Pkwy. Ste. 180
Grand Prairie, TX 76010
972.988.0657

SCP Houston South

1665 Townhurst, Suite 190
Houston, TX 77043
713.973.6051

SCP Houston North

9307 Millsview Road
Houston, TX 77070
281.469.9696

SCP Houston Dunvale

3938 Dunvale
Houston, TX 77063
713.783.0882

NPT Houston

4300 Pine Timbers, Suite 100 Houston,
TX 77041
713.460.8794

SCP Oklahoma City

308 Hudiburg Circle
Oklahoma City, OK 73108
405.943.1700

SCP Tulsa

5304 A South 125th East Ave, UNIT A
Tulsa, OK 74146
918.250.6106

SCP Austin

9230 Neils Thompson Dr., Suite 108
Austin, TX 78758
512.835.4200

SCP South Austin

2124 E. St. Elmo
Austin, TX 78744
512.326.8478

SCP Carrollton

2107 Hutton Drive
Carrollton, TX 75006
972.241.6626

SCP Woodlands

17001 Donwick Dr.
Conroe, TX 77385
936.321.7145

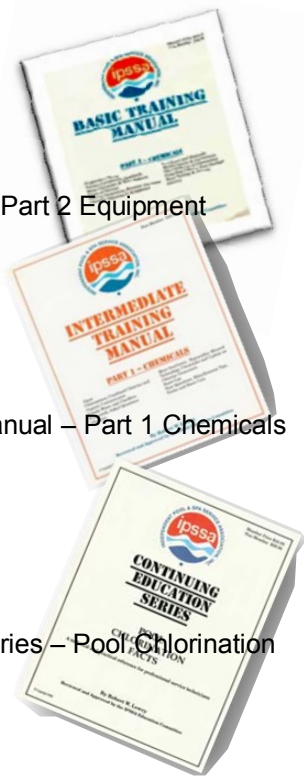


Independent Pool and Spa Service Association

ORDER YOU IPSSA TRAINING MANUALS

YOU CAN ORDER THESE TRAINING MANUALS ONLINE AT WWW.IPSSA.COM OR CONTACT YOUR NEAREST CHAPTER

1. IPSSA Basic Training Manual – Part 1 Chemicals
 - a. Member price is \$ 24.95
 - b. Workbook price is \$6.95
 - c. Non-member price is \$49.95
 - d. Workbook price is \$12.95
2. IPSSA Basic Training Manual – Part 2 Equipment
 - a. Member price is \$ 24.95
 - b. Workbook price is \$6.95
 - c. Non-member price is \$39.95
 - d. Workbook price is \$12.95
3. IPSSA Intermediate Training Manual – Part 1 Chemicals
 - a. Member price is \$ 24.95
 - b. Workbook price is \$6.95
 - c. Non-member price is \$49.95
 - d. Workbook price is \$12.95
4. IPSSA Continuing Education Series – Pool Chlorination Facts
 - a. Member price is \$ 24.95
 - b. Non-member price is \$ 29.95



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Susan Flowers
Global Director of Sales & Marketing
sflowers@aquasalt.com

ONLINE TESTING

The IPSSA Water Chemistry Certification Exam is based on IPSSA's Basic Training Manual-Part 1. We have training manuals and workbooks available so you can get yourself prepared.



Contact us at info@ipssatexas.com

The exam is offered on-line at no cost.

To take the exam on-line, write to exam@ipssa.com or call 888-360-9505 to obtain a log-in ID and password. When requesting a log-in ID and password, we will need your full name, company name, mailing address, telephone number, e-mail address, and the name of the chapter you wish to join.

You will receive your log-in ID and password no later than the next business day.

The IPSSA Water Chemistry Certification Exam contains 50 questions.

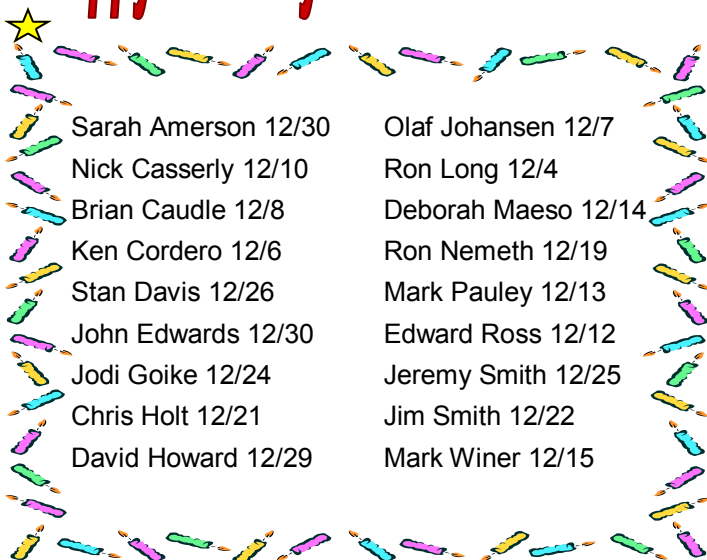
You may refer to your copy of the IPSSA Basic Training Manual-Part 1 when taking the exam, but you only have 60 minutes in which to complete it.

During the 60 minutes you can go back and change answers. You will not be able to answer any questions after your 60 minutes expire.

You must get 90% or more of the questions right in order to pass. After you have completed the exam on-line, you will be notified of the results immediately.

There are a limited number of times you can take the exam with the same log-in ID and password

Happy Birthday December Babies



- | | |
|---------------------|---------------------|
| Sarah Amerson 12/30 | Olaf Johansen 12/7 |
| Nick Casserly 12/10 | Ron Long 12/4 |
| Brian Caudle 12/8 | Deborah Maeso 12/14 |
| Ken Cordero 12/6 | Ron Nemeth 12/19 |
| Stan Davis 12/26 | Mark Pauley 12/13 |
| John Edwards 12/30 | Edward Ross 12/12 |
| Jodi Goike 12/24 | Jeremy Smith 12/25 |
| Chris Holt 12/21 | Jim Smith 12/22 |
| David Howard 12/29 | Mark Winer 12/15 |

Independent Pool and Spa Service Association



IPSSA Texas Region 9
7186 Baker Blvd.
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listed today contact



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See you in 2012 - Happy New Year

Monoarc Brush offers rebate to IPSSA

Monoarc Brush, a new associate member of IPSSA, will donate to the association 5% of the purchase price (not including freight) for purchases made at www.monoarcbrush.com. Be sure to indicate you are a member of IPSSA when completing the online purchase. "Monoarc is happy to assist and be part of IPSSA," said Monoarch president, Everett Fuller.

Forms for licenses and other useful links are available at www.ipssatexas.com in the member area. I have linked these files for your convenience, click on links below.

[Residential Appliance Installer License Application](#)

[Residential Appliance Installation Contractor License Application](#)

1. Oxidation means to convert all the chlorine that is combined with other compounds in the water into the killing form or to destroy these compounds so they can be filtered from the system.

- a) True
- b) False

2. Gas chlorine is the purest form of chlorine.

- a) True
- b) False

3. Ozone in a pool or spa application works best if it is used in combination with:

- a) Chlorine
- b) Bromine

POOL QUIZ



- c) Both A and B
- d) None of the above

4. Bromine levels exceeding how many ppm will cause the red pH reagent to turn blue?

- a) 5
- b) 10
- c) 15
- d) 20

5. High levels of total dissolved solids (TDS) have no affect on chlorine's effectiveness.

- a) True
- b) False

Find answers in the next issue